

Message Text

UNCLASSIFIED

PAGE 01 STATE 046148
ORIGIN COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 /021 R

DRAFTED BY COMM/BED/OED/SIPS/JHARDISTY/BC
APPROVED BY EB/OCA/CD:REDAY
COMM/BED/OED/SIPS/WRHAYDEN
COMM/BED/OED/OBOD/TTTURQMAN
STATE/EA/ANP/TJWAJDA (PHONE)
CO-M/BED/OIM/JWILSON (PHONE)

-----123136 230050Z /66

P 222253Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY PORT MORESBY PRIORITY

UNCLAS STATE 046148

E.O. 11652:NA

TAGS: BEXP, PP

SUBJECT: PRODUCT OPPORTUNITY: FIRE EQUIPMENT AND
CONSULTANCY FOR GPNG

REF: ,77 PORT MORESBY 1730, '77 PORT MORESBY 1388

1. STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP OF
USDOC INFORMED FIRE EQUIPMENT MANUFACTURERS OF TWO REFTELS.
THEY, IN TURN, HAVE CONTACTED CONSULTANTS ABOUT PORT
MORESBY 1730. TWO CONSULTANT FIRMS WHO HAVE BEEN IDENTI-
FIED TO SIPS ARE 1) ROLF JENSEN AND ASSOCIATES OF ANNANDALE
VA. 2) MORGANELLI'S ASSOCIATES OF COLUMBIA, S.C. BOTH FIRMS
HAVE WRITTEN TO DEPUTY SECRETARY DALE KAMARA. BELIEVE
EMBASSY HAS ALSO BEEN IN TOUCH WITH MORGANELLI RE THEIR
INTEREST IN VISITING PNG.

2. SEVERAL EQUIPMENT SUPPLIERS HAVE ALSO INDICATED TO SIPS
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 046148

THEIR INTEREST IN PURSUING THIS POTENTIAL. OF THESE, FMC
IS PLANNING ON BEING IN PNG FROM MARCH 20 TO 21. REP
TRAVELING FOR FMC IS CHARLES MACRAE, DIRECTOR OF INTER-
NATIONAL DEVELOPMENT.

3. ACTION REQUESTED: MACRAE HAS ASKED SIPS TO REQUEST
EMBASSY ASSISTANCE IN ARRANGING MEETINGS WITH DALE KAMARA,

DOUGLAS MACGOWAN AND OTHER PNG OFFICIALS WITH WHOM HE
SHOULD SPEAK ABOUT SUPPLY OF EQUIPMENT. WOULD APPRECIATE

EMBASSY CONFIRMING THAT ABOVE INDIVIDUALS WOULD BE
AVAILABLE TO MEET WITH MACRAE ON EITHER MARCH 20 OR 21
AND, IF NOT, WHAT ALTERNATIVE DATE MIGHT BE SUITABLE.
MACRAE WILL BE LEAVING U.S. ON MARCH 6.
VANCE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE046148
Document Source: CORE
Document Unique ID: 00
Drafter: BED/OED/SIPS/JHARDISTY/BC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780083-0048
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780226/aaaaavos.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b07d9ed1-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 PORT MORESBY 1730
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3515181
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: FIRE EQUIPMENT AND CONSULTANCY FOR GPNG
TAGS: BEXP, PP
To: PORT MORESBY
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b07d9ed1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014